



# LALIT ADWANI & ASSOCIATES

Chartered Accountants | Mumbai, India

Precise Execution. Insightful Strategies. Sustainable Growth.

20+

Years of Corporate Experience

5

Global MNCs Group Directly Served

2004

ICAI Member Since

## OUR VISION & MISSION

### VISION

To be the partner that organisations turn to when clarity matters most — where financial precision and operational insight help every client, from startup to enterprise, run leaner, smarter, and with greater confidence.

### MISSION

We exist to simplify the complex compliance environment. We work alongside businesses and institutions to untangle financial inefficiencies, strengthen operational foundations, and build structures that stand the test of growth while ensuring adherence to legal complexities — delivering outcomes, not just reports.

## ABOUT THE FOUNDER



Precision. Insight. Growth.

Lalit Adwani

ACA | ICAI 2004

### Founder & Managing Partner

CA Lalit Adwani is a practicing Chartered Accountant with over 20 years of varied industry and start-up experience, including with some of the largest companies and market leaders in India and abroad — He brings the wealth of knowledge, clarity in tax and sustainable growth mindset to deliver corporate-grade financial and tax advisory to clients across all scales.

Having managed complex assignments across manufacturing and services in India, London, and South East Asian countries, his practice spans the full spectrum — from startup advisory, Direct and Indirect tax to international taxation, M&A, FEMA compliance, and high-stakes litigation.

**Specialisations:** Direct Tax | International Taxation | Transfer Pricing | GST | FEMA | M&A Advisory | Litigation Management

★ Award / Recognition ★ Won many awards and recognised globally for exceptional contribution in resolving highly complex Tax litigations and Transfer Pricing disputes. Representations and Speaker at various Industry & Tax forums.



## ■ OUR SERVICES

### 01 Direct Taxation

Income tax planning, ITR filing, TDS compliance, tax computation and valuation, and representation in assessments and appeals.

### 02 GST & Indirect Tax

GST registration, return filing, input credit reconciliation, audit, advisory on GST matters, and SEZ operations.

### 03 International Taxation & Transfer Pricing

Transfer pricing documentation, BEPS compliance, advance pricing agreements (BAPA/UAPA), PE issues, and Withholding tax advisory and certifications.

### 04 M&A & Restructuring Advisory

Due diligence, tax-efficient structuring of mergers & acquisitions, business reorganisation, and post-merger integration.

### 05 Litigation Management

Representation before tax authorities, CIT(A), ITAT and High Courts. Proactive dispute resolution including MAP and APA.

### 06 FEMA & RBI Compliance

Foreign exchange management & Compliance, overseas investment structuring, FCRA compliance for foundations, and RBI reporting.

### 07 Audit & Assurance

Statutory audits, tax audits, internal audits, and special purpose audits for companies, LLPs, partnerships, and trusts.

### 08 Startup & MSME Advisory

Company incorporation, startup tax benefits, ESOP structuring, fundraising compliance, and government incentive advisory.

### 09 Virtual CFO & Financial Advisory

Accounts, MIS and reporting, cash flow management, financial modelling, ERP advisory, and strategic business partnering.

## ■ WHY CHOOSE US

### 01 MNC-Grade Expertise

20+ years in Fortune 500 companies means corporate-level rigour applied to every client, regardless of size.

### 02 End-to-End Coverage

From bookkeeping to international tax to M&A — one trusted advisor for all financial and compliance needs.

### 03 Proactive Strategy

We plan ahead, identify opportunities, and build tax-efficient structures designed for long-term growth.

### 04 Technology-Driven

Advanced ERP, Power BI, and tax automation tools ensure accuracy, efficiency, and seamless compliance.



## WHO WE SERVE

### SMEs & MSMEs

Structured tax compliance, audit support & financial advisory for growing businesses.

### Startups & Founders

Incorporation, ESOP structuring, tax benefits & fundraising compliance.

### MNCs & Foreign Companies

Transfer pricing, FEMA, PE advisory & end-to-end India compliance.

### HNIs & Professionals

Expert tax planning & wealth advisory for CXOs, doctors & consultants.

### Family Businesses

Succession planning, restructuring & long-term financial partnership.

### Trusts & Foundations

FCRA compliance, 80G registrations, audit & regulatory filings.

## CONTACT US

### CA Lalit Adwani

Founder & Managing Partner

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